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TO: INTERMOUNTAIN RAILWAY COMPANY DEALERS

From: Frank

MEMO DEALER LETTER APRIL-2015

SPRING 2015 CLEARANCE SALE!!

It has been some time since we have had a clearance sale for our dealer network. Mark Tuesday, April 21st on your calendar. At 10:00 A.M., MDT, on that date we will post a listing of available items in both N and HO scales for this sale on our website. There are limited quantities of limited items and the rule will be first-come, first-served. Call your InterMountain representative for the details. Please do not ask for the list prior to the posting time and date. In order to be fair to all of our dealers, we will post the items at the scheduled time.

TUNNEL MOTOR LOCOMOTIVES (SD40T-2) IN HO & N SCALES

Several years ago we released the SD40T-2 in N scale. This release is a follow-up on that former production. In HO we have planned the Tunnel Motors for some time and this version is well into the development stage. We will make every effort to meet our announced expected release date of November or December, 2015.

The HO version of this locomotive will be ALL NEW TOOLING and will feature the fine detail and prototypical accuracy of our other locomotives. If you are interested in other paint schemes, or if you know of specific details that are appropriate to a certain model, please let us know. We are interested in making these models as detailed and as accurate as is feasible in order to meet the demands of the discerning modelers that make up our customer base.

The N scale version of these locomotives will be offered for operation in DC, DCC, or DCC with sound. This is consistent with the other N scale locomotives that we are currently offering.

HO SCALE 19,600 GALLON TANK CARS

This popular car has not been available for some time. In order to meet modelers demands, we are offering reruns of several paint schemes for this model. This is a highly detailed, sharply decorated model that will stand out on any layout. Many of these cars are still running all across the country.

**INTERMOUNTAIN
RAILWAY
COMPANY**

2015

**DEALER
CLEARANCE
SALE**

**Goes Live on
April 21, 2015
at 10 A.M. MDT
on our website!**

www.intermountain-railway.com

**Quantities are limited!
First Come, First Serve Basis!**

Please call for details





SD40T-2 Locomotives

Announced: April 10

Reservations Due By: May 31

Available: Nov / Dec

HO List: \$199.95
w/ Sound: \$299.95

N List: DC: \$139.95
DCC: \$189.95(D)
DCC & Sound: \$249.95(S)

Both scales feature laser sharp painting and lettering, etched metal details, and wire grab irons. All locomotives are factory equipped with ESU sound decoder or ESU non-sound decoder. DC available for N scale and DC plug option available for HO locomotives by request

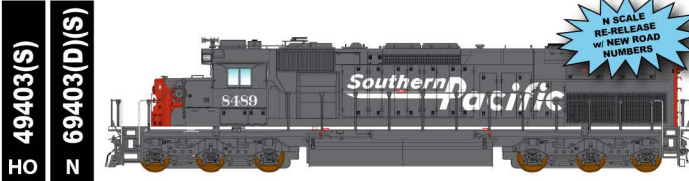


ALL NEW HO SCALE TOOLING!



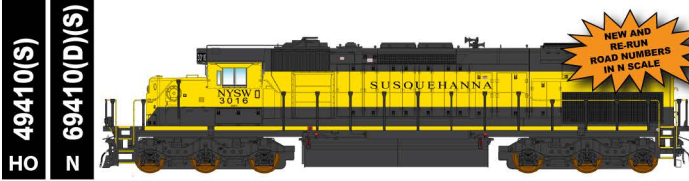
Rio Grande (6 numbers)

HO		N		HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	5356	-25	-03	5363	-27	-05	5369	-29	-02	5360	-26
-04	5365	-28	-06	5373	-30						



Southern Pacific - Speed Lettering (6 numbers)

HO		N		HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	8489	-11	-03	8494	-13	-05	8496	-15	-02	8492	-12
-04	8495	-14	-06	8498	-16						



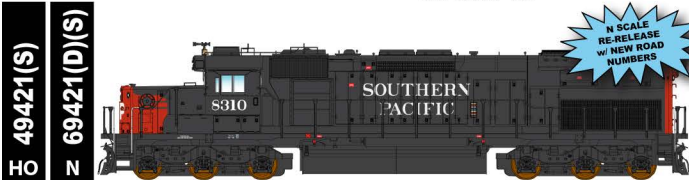
New York Susquehanna & Western (4 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	3010	-03	-03	3014	-04		
-02	3012	-01	-04	3016	-02		



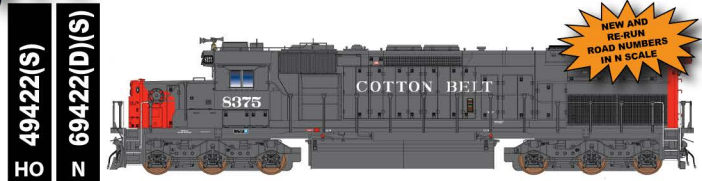
SP - Kodachrome - 88in. Nose (3 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	8286	-06	-03	8573	-08		
-02	8521	-07					



Southern Pacific - Snoot - L Window (6 numbers)

HO		N		HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	8307	-13	-03	8313	-15	-05	8318	-17	-02	8310	-14
-04	8315	-16	-06	8321	-18						



Cotton Belt - Snoot - L Window (6 numbers)

HO		N		HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	8322	-01	-03	8325	-09	-05	8374	-11	-02	8323	-08
-04	8372	-10	-06	8375	-04						



RJ Corman (2 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	8569	-05	-02	8799	-06		



Kansas City Southern (4 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	6100	-01	-03	6105	-03		
-02	6102	-02	-04	6106	-04		



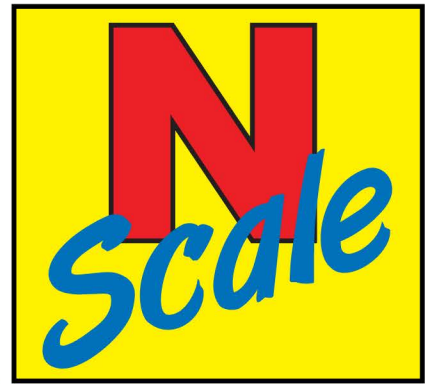
Genessee & Wyoming (3 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	CF&E 3316	-01	-03	NECR 3317	-03		
-02	I&O 3317	-02					



Ohio Central (2 numbers)

HO		N		HO		N	
Unit Numbers:		Unit Numbers:		Unit Numbers:		Unit Numbers:	
-01	4025	-01	-02	4026	-02		



More

SD40T-2

Locomotives

Next

Month!

Both scales feature laser sharp painting and lettering, etched metal details, and wire grab irons. All locomotives are factory equipped with ESU sound decoder or ESU non-sound decoder. DC available for N scale and DC plug option available for HO locomotives by request

- **Union Pacific**
- **Rio Grande / UP Patch**
- **Southern Pacific / UP Patch**
- **Wheeling & Lake Erie**
- **SP/SF Kodachrome Snoot**
- **Buffalo & Pittsburgh**
- **Central Oregon & Pacific**
- **Indiana & Ohio Railway**
- **Knoxville Locomotive Works**





4750 Cu. Ft. 3 Bay Covered Hoppers

Announced: April 10

Reservations Due By: May 31

Available: Nov / Dec

Features: Etched Metal Roofwalks, Sharp Painting and Lettering and Six Road Numbers.

HO Scale equipped with Metal Wheelsets and Kadee® Couplers.

N Scale equipped with InterMountain Metal Wheelsets.

HO List: \$39.95

N List: \$24.95



Jewell Coop Elevator (6 numbers)

Date: BLT 12-74

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-01	475635	-01	65285	-03	475640
-02	475638	-02	65286	-04	475643
				-05	475646
				-06	475649



Minneapolis, Northfield & Southern (6 numbers)

Date: BLT 9-74

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-13	3002	-13	65353	-15	3026
-14	3015	-14	65354	-16	3033
				-17	3047
				-18	3050



Gray - Data Only (No numbers)



Norfolk & Western (6 numbers)

Date: BLT 9-73

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-19	177057	-19	65358	-21	177395
-20	177264	-20	65359	-22	177503
				-23	177720
				-24	177936



Illinois Central Gulf (6 numbers)

Date: BLT 11-73

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-43	765721	-43	65315	-45	765835
-44	765764	-44	65316	-46	765882
				-47	765917
				-48	765966



Santa Fe "Q" (6 numbers)

Date: 3-91

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-19	312905	-19	65361	-21	313149
-20	312938	-20	65362	-22	313233
				-23	313240
				-24	313274



Grain Train (6 numbers)

Date: 6-95

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-07	1000	-07	65330	-09	1003
-08	1002	-08	65331	-10	1004
				-11	1014
				-12	1016



BNSF - New Image (6 numbers)

Date: NEW 5-05

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-25	466307	-25	65368	-27	466815
-26	466696	-26	65369	-28	466820
				-29	470007
				-30	470137



Ralston - Jefferson (6 numbers)

Date: BLT 4-74

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-25	55169	-25	65340	-27	55184
-26	55177	-26	65341	-28	55195
				-29	55217
				-30	55248



West Bend Elevator (6 numbers)

Date: BLT 4-74

HO		N		Car Numbers:	
HO	N	HO	N	HO	N
-13	55250	-13	65395	-15	55276
-14	55265	-14	65396	-16	55282
				-17	55297
				-18	55304

Undecorated Kits

HO List: \$19.95

N List: \$11.50

Kits include Finely Molded Parts and Plastic Wheelsets. Assembly Required. Couplers sold separately.





19,600 Gallon Tank Cars

Announced: April 10 Reservations Due By: May 31 Available: Nov / Dec

Features: Laser Sharp Painting and Lettering, Six Road Numbers, 36" Metal Wheelsets, Kadee® Couplers and Etched Metal Details.

List: \$42.95



47801

Black - No Data

(No Numbers)



47810

GATX

Date: BLT 3-00

(6 numbers)

Car Numbers:

-13 71727 -15 71737 -17 71743
-14 71732 -16 71740 -18 71746



47802

MCP

Date: NEW 3-98

(6 numbers)

Car Numbers:

-19 191044 -21 191125 -23 191240
-20 191090 -22 191187 -24 191272



47811

Tate & Lyle

Date: BLT 3-98

(6 numbers)

Car Numbers:

-13 51007 -15 51146 -17 51202
-14 51072 -16 51195 -18 51261



47803

ADM - Old Logo

Date: NEW 3-96

(6 numbers)

Car Numbers:

-25 19403 -27 19467 -29 19555
-26 19426 -28 19538 -30 19594



47813

GATX - MCP

Date: NEW 8-96

(6 numbers)

Car Numbers:

-07 73479 -09 73540 -11 73632
-08 73531 -10 73607 -12 73685



47807

Domino Sugar

Date: NEW 9-97

(6 numbers)

Car Numbers:

-19 3001 -21 3004 -23 3016
-20 3003 -22 3008 -24 3019



47814

TILX Light Gray

Date: BLT 10-01

(6 numbers)

Car Numbers:

-07 170306 -09 170333 -11 170379
-08 170322 -10 170351 -12 170390



47808

Cerestar

Date: BLT 11-99

(6 numbers)

Car Numbers:

-13 190126 -15 190153 -17 190174
-14 190145 -16 190162 -18 190190



47815

Tate & Lyle - Repaint

Date: Qualified 3-2008

(6 numbers)

Car Numbers:

-07 51004 -09 51136 -11 51228
-08 51043 -10 51187 -12 51251

Undecorated Kits

List: \$19.95



42899



Kits include Finely Molded Parts and Plastic Wheelsets. Assembly Required. Couplers sold separately.



Eastern Seaboard Models

N Scale reproductions of North American eastern railroad prototypes

P.O. Box 301
Waldwick, New Jersey 07463-0301 U.S.A.
www.esmc.com



1958 WELL CARS

General Steel Castings offered a 60-ton well car in its product line of one piece cast steel car bodies in 1958. The buyer railroads purchased the components and assembled the cars in their own shops.

The body and detail parts are injection molded plastic, while the well and underframe are diecast. Intricate and accurate detail includes a free-standing vertical brakewheel. These cars ride at the prototypically-correct height, with the well a mere ten scale inches above the rails. The model rides on Atlas' Barber S-2 friction-bearing truck frames fitted with Fox Valley Models 28" low-profile wheelsets, and features body-mounted Micro-Trains® #2004 couplers.

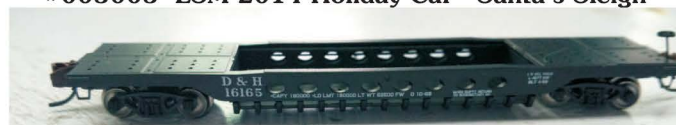
Operation of this model over curved trackage of less than 10-inch radius is not recommended.



#003003 ESM 2014 Holiday Car - Santa's Sleigh



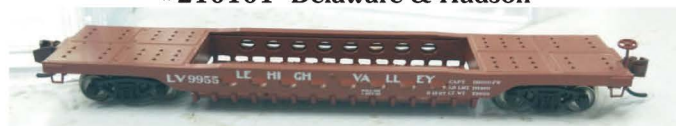
#210301 New York Central*



#210101 Delaware & Hudson



#210401 Penn Central



#210201 Lehigh Valley



#210501 Conrail



#210801 Allis-Chalmers*

* A similar but not exact replica of the prototype

ESM#	DESCRIPTION	MSRP
003003	GSC 1958 Well Car, ESM Holiday 2014	\$36.95
210101	GSC 1958 Well Car, Delaware & Hudson	\$36.95
210201	GSC 1958 Well Car, Lehigh Valley	\$36.95
210301	GSC 1958 Well Car, New York Central	\$36.95
210401	GSC 1958 Well Car, Penn Central	\$36.95
210501	GSC 1958 Well Car, Conrail	\$36.95
210801	GSC 1958 Well Car, Allis-Chalmers	\$36.95

*"New York Central" and related heralds used with the permission of and licensed by CSX Corporation.

ADVANCE RESERVATION FORM

1224 Boston Ave
Longmont, CO 80501

Phone: (303) 772-1901
Fax: (303) 772-8534
Sales: (800) 472-2530

APRIL 2015



Date: _____ Customer: _____ Telephone #: _____
Dealer#: _____ Other: _____ Contact: _____

- HO Scale InterMountain SD40T-2 Tunnel Motor Locomotives -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**
MSRP – DCC-\$199.95 / DCC w/Sound-\$299.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
49401/49401S	New! Rio Grande	6#'s _____/_____
49403/49403S	New! Southern Pacific – Speed Lettering	6#'s _____/_____
49410/49410S	New! New York Susquehanna & Western	4#'s _____/_____
49413/49413S	New! Southern Pacific – Kodachrome – 88 inch Nose	3#'s _____/_____
49421/49421S	New! Southern Pacific – Snoot – L Window	6#'s _____/_____
49422/49422S	New! Cotton Belt – Snoot – L Window	6#'s _____/_____
49423/49423S	New! RJ Corman	2#'s _____/_____
49426/49426S	New! Kansas City Southern	4#'s _____/_____
49427/49427S	New! Genessee & Wyoming – (CF&E, I&O, NECR)	3#'s _____/_____
49428/49428S	New! Ohio Central	2#'s _____/_____

- HO Scale InterMountain 4750 Cubic Foot 3-Bay Covered Hoppers -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**
MSRP - \$39.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
45285	Jewell Coop Elevator	6#'s _____
45286	Gray – Data Only	No #'s _____
45315	Illinois Central Gulf	6#'s _____
45330	Grain Train	6#'s _____
45340	Ralston – Jefferson	6#'s _____
45353	Minneapolis Northfield & Southern	6#'s _____
45358	Norfolk & Western	6#'s _____
45361	Santa Fe - "Q"	6#'s _____
45368	BNSF – New Image	6#'s _____
45395	West Bend Elevator	6#'s _____
40399	Undecorated Kits	\$19.95 _____

- HO Scale InterMountain 19,600 Gallon Tank Cars -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**
MSRP - \$42.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
47801	Black – No Data	No # _____
47802	MCP	6#'s _____
47803	ADM – Old Logo	6#'s _____
47807	Domino Sugar	6#'s _____
47808	Cerestar	6#'s _____
47810	GATX	6#'s _____
47811	Tate & Lyle	6#'s _____
47813	GATX – MCP	6#'s _____
47814	TILX Light Gray	6#'s _____
47815	Tate & Lyle – Repaint	6#'s _____
42899	Undecorated Kit	\$19.95 _____

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APRIL 2015

Date: _____ Customer: _____ Telephone #: _____
Dealer#: _____ Other: _____ Contact: _____

- N Scale InterMountain SD40T-2 Tunnel Motor Locomotives -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**
MSRP – DC - \$139.95 / DCC-\$189.95 / DCC w/Sound-\$249.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
69401/D/S	Rio Grande	6#'s <u> </u> / <u> </u> / <u> </u>
69403/D/S	Southern Pacific – Speed Lettering	6#'s <u> </u> / <u> </u> / <u> </u>
69410/D/S	New York Susquehanna & Western	4#'s <u> </u> / <u> </u> / <u> </u>
69413/D/S	Southern Pacific – Kodachrome – 88 inch Nose	3#'s <u> </u> / <u> </u> / <u> </u>
69421/D/S	Southern Pacific – Snoot – L Window	6#'s <u> </u> / <u> </u> / <u> </u>
69422/D/S	Cotton Belt – Snoot – L Window	6#'s <u> </u> / <u> </u> / <u> </u>
69423/D/S	RJ Corman	2#'s <u> </u> / <u> </u> / <u> </u>
69426/D/S	New! Kansas City Southern	4#'s <u> </u> / <u> </u> / <u> </u>
69427/D/S	New! Genessee & Wyoming – (CF&E, I&O, NECR)	3#'s <u> </u> / <u> </u> / <u> </u>
69428/D/S	New! Ohio Central	2#'s <u> </u> / <u> </u> / <u> </u>

- N Scale InterMountain 4750 Cubic Foot 3-Bay Covered Hoppers -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**

MSRP - \$24.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
65285	Jewell Coop Elevator	6#'s <u> </u>
65286	Gray – Data Only	No #'s <u> </u>
65315	Illinois Central Gulf	6#'s <u> </u>
65330	Grain Train	6#'s <u> </u>
65340	Ralston – Jefferson	6#'s <u> </u>
65353	Minneapolis Northfield & Southern	6#'s <u> </u>
65358	Norfolk & Western	6#'s <u> </u>
65361	Santa Fe - "Q"	6#'s <u> </u>
65368	BNSF – New Image	6#'s <u> </u>
65395	West Bend Elevator	6#'s <u> </u>
60399	Undecorated Kits	\$11.50 <u> </u>

- N Scale Eastern Seaboard Models GSC 1958 Well Cars -

**** PLEASE RESERVE BY: May 31, 2015 **** **Expected Release Date – Nov/Dec**

MSRP - \$36.95

<u>Item No.</u>	<u>Roadname & Description</u>	<u>Reservation Qty</u>
ESM003003	2014 Holiday Car – Santa's Sleigh	<u> </u>
ESM210101	Delaware & Hudson	<u> </u>
ESM210201	Lehigh Valley	<u> </u>
ESM210301	New York Central	<u> </u>
ESM210401	Penn Central	<u> </u>
ESM210501	Conrail	<u> </u>
ESM210801	Allis-Chalmers	<u> </u>